



## Auxiant continues success with FocusHealth Value Based

Published on 05/01/2020

## How FocusHealth Works:

FocusHealth's methodology combines the most accurate and reliable cost and quality data for inpatient and outpatient hospital services. With a cost and quality score that creates a composite value score and with a creative plan design, incentivize members to use the highest value hospitals.

## The Results:

While other hospital transparency products exist, most are limited and difficult to use. Employees have little incentive to be engaged or to pick hospitals with the highest value. And the information isn't available until after the member is too far down the path of care.

### Key Statistics From FocusHealth Utilizers:

- 27% increase in utilization of high-value hospitals
- Average reduction of 8-15% in medical spend by procedure
- Highest value hospitals fall in the top 25% of hospitals nationally for quality

